

**EMPIRE**  
COMPANY LIMITED

**ANNUAL INFORMATION FORM**

**Year Ended May 2, 2009**

July 24, 2009

## TABLE OF CONTENTS

CORPORATE STRUCTURE .....	2
Name and Incorporation .....	2
Intercorporate Relationships.....	2
GENERAL DEVELOPMENT OF THE BUSINESS.....	4
Food Retailing.....	4
Real Estate .....	6
Investments and Other Operations.....	8
Corporate .....	8
Trends.....	8
Significant Acquisitions and Dispositions.....	9
DESCRIPTION OF THE BUSINESS.....	11
Food Retailing.....	11
Operations .....	11
Products and Programs .....	12
Real Estate .....	13
Commercial Operations .....	13
Residential Operations.....	14
Investments and Other Operations.....	14
Growth .....	15
Competition.....	15
Other Information .....	16
Risk and Risk Management.....	19
DIVIDEND POLICY .....	19
CAPITAL STRUCTURE.....	19
Share Capital .....	19
Long-Term Debt.....	22
Credit Ratings (Canadian Standards).....	23
MARKET FOR SECURITIES.....	24
SELECTED CONSOLIDATED FINANCIAL INFORMATION .....	25
MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS .....	25
DIRECTORS AND OFFICERS.....	26
Directors.....	26
Executive Officers Who are Not Directors .....	27
Other Proceedings .....	28
Conflict of Interest .....	29
TRANSFER AGENT AND REGISTRAR.....	29
AUDIT COMMITTEE INFORMATION.....	29
MATERIAL CONTRACTS .....	30
LEGAL PROCEEDINGS AND REGULATORY ACTIONS.....	30
INTEREST OF EXPERTS.....	30
ADDITIONAL INFORMATION .....	31
APPENDIX A .....	32
APPENDIX B.....	34

All disclosure for Empire Company Limited (“Empire” or “the Company”) is as of fiscal year-end, May 2, 2009, unless otherwise indicated.

This Annual Information Form (“AIF”) contains forward-looking statements which reflect management’s expectations regarding the Company’s objectives, plans, goals, strategies, future growth, financial condition, results of operations, cash flows, performance, business prospects and opportunities. Forward-looking information and statements are identified by words or phrases such as “anticipates”, “expects”, “believes”, “estimates”, “intends”, “could”, “may”, “plans”, “predicts”, “projects”, “will”, “would”, “foresees”, “remain confident that” and other similar expressions or the negative of these terms. These statements are based on Empire’s management’s reasonable assumptions and beliefs in light of the information currently available to them. The forward-looking information contained in this document are presented for the purpose of assisting the Company’s security holders in understanding its business and the Company’s strategic priorities and objectives and may not be appropriate for other purposes. By its very nature, forward-looking information requires the Company to make assumptions and is subject to inherent risks and uncertainties, which give rise to the possibility that the Company’s predictions, forecasts, expectations or conclusions will not prove to be accurate, that the Company’s assumptions may not be correct and that the Company’s objectives, strategic goals and priorities will not be achieved. Although the Company believes that the predictions, forecasts, expectations or conclusions reflected in the forward-looking information are reasonable, it can give no assurance that such matters will prove to have been correct. Such forward-looking information is not fact but only reflections of management’s estimates and expectations. These forward-looking statements are subject to uncertainties and other factors that could cause actual results to differ materially from such statements. These factors include but are not limited to: changes in general industry, market and economic conditions, competition from existing and new competitors, energy prices, supply issues, inventory management, changes in demand due to seasonality of the business, interest rates, changes in laws and regulations, operating efficiencies and cost saving initiatives. In addition, these uncertainties and risks are discussed in the Company’s materials filed with the Canadian securities regulatory authorities from time to time, including the Risk Management section of the Company’s fiscal 2009 Management’s Discussion and Analysis, which is incorporated by reference into this AIF, a copy of which has been filed on the System for Electronic Document Analysis and Retrieval (SEDAR) at [www.sedar.com](http://www.sedar.com).

Empire cautions that the list of important factors is not exhaustive and other factors could also adversely affect our results. Readers are urged to consider the risks, uncertainties and assumptions carefully in evaluating the forward-looking information and are cautioned not to place undue reliance on such forward-looking information. Forward-looking statements may not take into account the effect on the Company’s business of transactions occurring after such statements have been made. For example, dispositions, acquisitions, asset write-downs or other changes announced or occurring after such statements are made may not be reflected in forward-looking statements. The forward-looking information in this AIF reflects the Company’s expectations as of June 26, 2009, and is subject to change after this date. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company other than as required by applicable securities laws.

## **CORPORATE STRUCTURE**

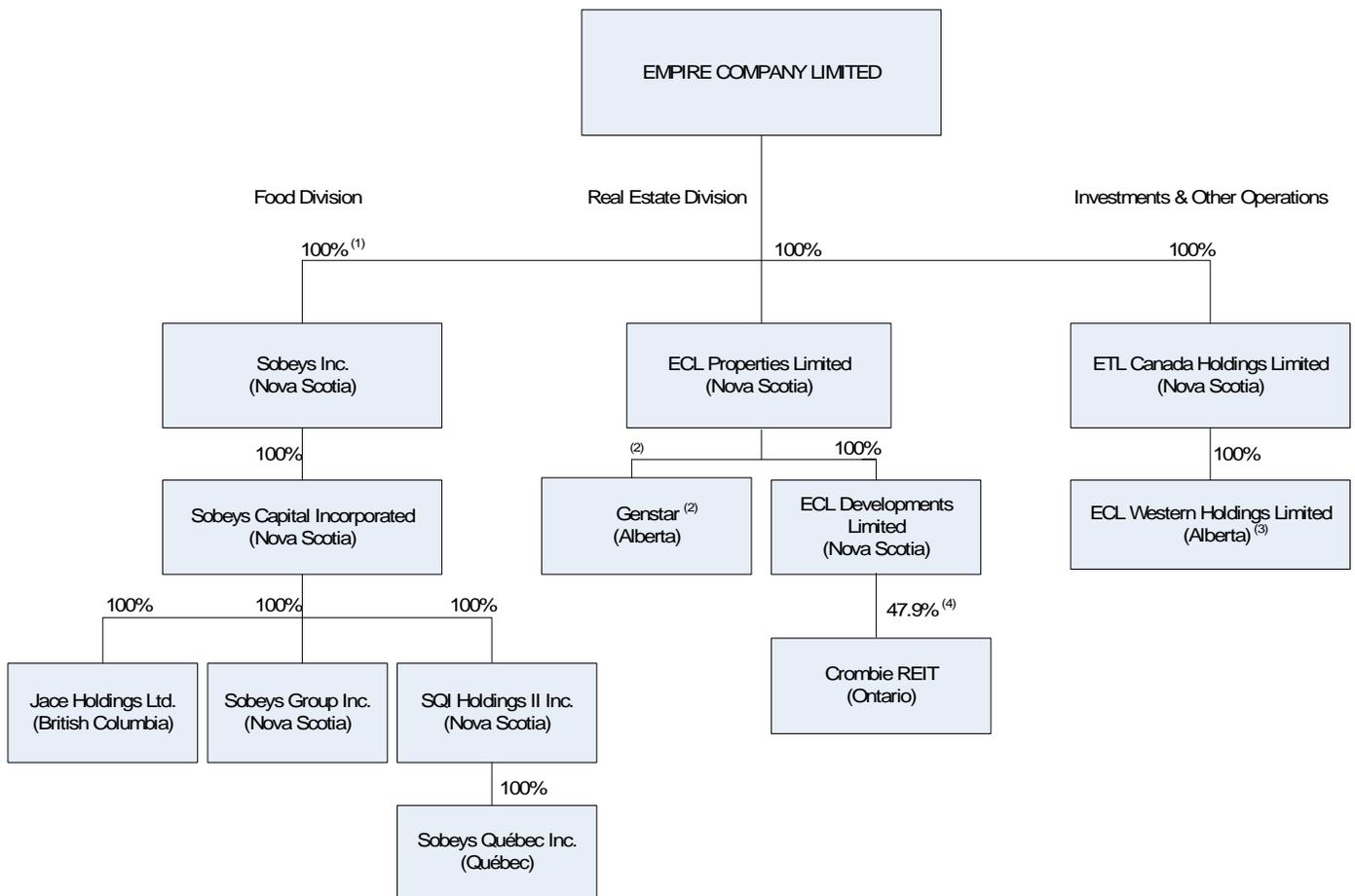
### **Name and Incorporation**

Empire Company Limited was created by amalgamation under the Companies Act (Nova Scotia) on January 31, 1973. Predecessors of Empire had been carrying on business since 1907. Empire's head office is located at 115 King Street, Stellarton, Nova Scotia. In this Annual Information Form ("AIF"), "Empire" or the "Company" is used to refer collectively to Empire Company Limited and all of its subsidiaries, except where the context requires otherwise.

### **Intercorporate Relationships**

The following chart shows the names of the principal subsidiaries of Empire, their respective jurisdictions of incorporation, and the percentages of voting and non-voting securities owned by Empire as of May 2, 2009. At that time Empire owned Class B Limited Partnership Units in Crombie Limited Partnership that are exchangeable into and equivalent to units of Crombie Real Estate Investment Trust ("Crombie REIT"), representing a 47.9 percent indirect ownership interest in Crombie REIT. A Special Voting Unit of Crombie REIT is attached to each Class B Limited Partnership Unit.

Subsequent to Empire's fiscal year-end, on June 25, 2009, Crombie REIT completed an offering of 4,725,000 units to the public at a price of \$7.80 per unit for gross proceeds of \$36.9 million. In addition to the issuance of the public units, in satisfaction of its pre-emptive right with respect to the public unit offering, the Company purchased 3,846,154 Class B Limited Partnership Units of Crombie Limited Partnership and the attached Special Voting Units of Crombie REIT at the \$7.80 per unit offering price, for a total purchase price of \$30.0 million, on a private placement basis. As a result of the closing of the public offering and the private placement, the Company now holds a 47.4 percent indirect ownership interest in Crombie REIT.



Notes:

- (1) Empire owns 27.9% of Sobeys Inc. directly and the balance (72.1%) indirectly through subsidiaries including Empro Holdings Limited (Nova Scotia) and Emplink Investments Limited (Nova Scotia).
- (2) ECL Properties Limited indirectly holds a 35.7% interest in Genstar Development Partnership (Alberta) and a 43.3% interest in Genstar Development II Partnership (Alberta).
- (3) ECL Western Holdings Limited (Alberta) owns a 27.6% interest in Wajax Income Fund.
- (4) Empire owns Class B Limited Partnership Units of Crombie Limited Partnership (Nova Scotia) which are exchangeable into and equivalent to units of Crombie REIT, representing a 47.9% indirect ownership interest in Crombie REIT at May 2, 2009.

## GENERAL DEVELOPMENT OF THE BUSINESS

Empire Company Limited (TSX symbol: EMP.A) is a Canadian company headquartered in Stellarton, Nova Scotia. Empire's key businesses include food retailing, real estate and investments and other operations. Guided by conservative business principles, Empire's primary goal is to grow long-term shareholder value through income and cash flow growth and equity participation in businesses that have the potential for long-term growth and profitability. Over the past three years, Empire has strengthened its businesses through acquisitions, dispositions of non-strategic assets, capital investments, and strategic management. The developments of the various segments of the Company's business over the past three fiscal years are discussed in the following sections.

### Food Retailing

Empire's food retailing business is carried on through Sobeys Inc. ("Sobeys"), which is headquartered in Stellarton, Nova Scotia. Sobeys is a leading national grocery retailer and food distributor. A wholly-owned subsidiary of Empire as of June 15, 2007 (see "Significant Acquisitions and Dispositions"), Sobeys owns or franchises more than 1,300 grocery stores in all 10 provinces under retail banners that include Sobeys, IGA, IGA *extra*, Foodland, Price Chopper and Thrifty Foods as well as Lawtons Drug Stores. Sobeys is committed to providing the most worthwhile experience for its customers, employees, franchisees, suppliers and shareholders.

Over the past three fiscal years, Sobeys has continued to grow and develop as a leading Canadian grocery retailer and food distributor. Sobeys has made significant investments over the past three fiscal years to support that growth, through property and equipment purchases totaling \$383 million in fiscal 2009, \$489 million in fiscal 2008 and \$447 million in fiscal 2007.

### *Fiscal 2009*

Sobeys' strategy is focused on delivering the best food shopping experience to its customers in the right format, right-sized stores, supported by superior customer service. The five distinct store formats deployed by Sobeys to satisfy its customers' principal shopping requirements are the full service, fresh service, convenience service, community service and price service formats. Sobeys remains focused on improving the product, service and merchandising offerings within each format by realigning and renovating its current store base, while continuing to build new stores. Sobeys' six major banners: Sobeys, IGA, IGA *extra*, Price Chopper, Foodland and Thrifty Foods, are the primary focus of these format development efforts.

During the fiscal year, Sobeys opened, replaced, expanded, renovated, acquired and/or converted the banners in 74 stores. In fiscal 2009, Sobeys continued to execute a number of initiatives in support of its food-focused strategy including product and service innovations, productivity initiatives and business process, supply chain and system upgrades.

At the end of fiscal 2009, Sobeys had approximately 5,600 *Compliments* products.

The Sobeys brand continues to build equity with customers. Through continued improvements in the execution of our strategy to focus on food, driven by fresh food expertise, supported by superior service, in the right-sized stores in every community we serve, Sobeys was named one of the top five Canadian retail brands of 2009 by Interbrand.

During fiscal 2009, Sobeys recognized \$6.9 million of severance costs, related to the development of the newly constructed automated distribution facility in Vaughan, Ontario, which includes the severance costs associated with a rationalization of certain administrative functions in Ontario. The new distribution centre, when opened in fiscal 2010, is expected to provide annual distribution savings in

excess of these costs, and any additional business rationalization or restructuring costs incurred leading up to its opening.

During fiscal 2009, Sobeys continued a rationalization of administrative functions in its National and other regional departments. An additional \$3.8 million of rationalization costs were incurred during fiscal 2009.

### ***Fiscal 2008***

During the fiscal year, Sobeys opened, replaced, expanded, renovated, acquired and/or converted the banners in 157 stores. In fiscal 2008, Sobeys continued to execute a number of initiatives in support of its food-focused strategy including productivity initiatives and business process, supply chain and system upgrades.

During fiscal 2008, Sobeys partnered with The Walt Disney Company and launched *Compliments Junior Disney*, a line of nutritious alternatives for snacks, lunch box ideas and easy-to-prepare meals for children. At the end of fiscal 2008, Sobeys had approximately 5,400 *Compliments* products.

On April 23, 2008, Sobeys acquired 100 percent of the shares of Sobey Leased Properties Limited ("SLP") which were previously held by Empire directly.

On September 12, 2007, Sobeys completed the purchase of Thrifty Foods, a British Columbia based network of 20 full-service supermarkets, a main distribution centre and a wholesale division on Vancouver Island and the lower mainland of British Columbia.

Sobeys made significant progress in the implementation of system-wide business process optimization and rationalization initiatives designed to reduce complexity and improve processes and efficiency throughout Sobeys.

A business process and information system transformation plan, similar to that deployed in the Ontario region, began in the Western region during fiscal 2007 and was completed during the second quarter of fiscal 2008.

During the first quarter of fiscal 2008, Sobeys completed a rationalization of administrative functions in its National and other regional departments.

### ***Fiscal 2007***

During the year, Sobeys opened, replaced, expanded, renovated, acquired and/or converted the banners in 150 stores. In fiscal 2007, Sobeys continued to execute a number of initiatives in support of its food-focused strategy including productivity initiatives and business process and system upgrades.

At the end of fiscal 2007, Sobeys had approximately 4,900 *Compliments* products.

Sobeys experienced declines in its wholesale tobacco sales during fiscal 2007. Wholesale tobacco sales declined \$123.9 million in fiscal 2007 compared to fiscal 2006. Sales growth was also negatively impacted by the disposition on March 31, 2006 of the Sobeys' Cash & Carry business in Ontario and Québec. Cash & Carry sales were \$196.1 million in fiscal 2006.

During fiscal 2007, Sobeys continued to make significant progress in the implementation of system-wide business process optimization initiatives that are designed to reduce complexity and improve processes throughout Sobeys. In fiscal 2006, Sobeys began its business process and information systems transformation plan by focusing on the significant opportunity to upgrade information processing and decision support capabilities and improve efficiencies in the Ontario region. The system

and processes that were implemented were developed over several years and are also employed in Sobeys' Atlantic region. The Ontario roll-out standardized and streamlined the "back shop" in support of Sobeys' food-focused strategy. This move will allow Sobeys to leverage technology investments, improve efficiencies and lower costs over the long-term. During the third quarter of fiscal 2007, Sobeys completed the implementation of the SAP system in Ontario in accordance with its plan. This implementation supports all aspects of Sobeys' Ontario business including operations, merchandising, distribution and finance and is an important enabler of further initiatives in Ontario including a distribution facility in Ontario that was announced on November 21, 2006.

A similar business process and system initiative began in the Western region during fiscal 2007.

On November 21, 2006, Sobeys announced plans to build a new distribution centre in Vaughan, Ontario. Utilizing automation technology, the new facility is expected to significantly increase Sobeys' warehouse and distribution capacity while reducing overall distribution costs and improving service to its store network and customers. During the third quarter of fiscal 2007, Sobeys recognized \$5.3 million of severance costs associated with this rationalization.

In the fourth quarter of fiscal 2007, Sobeys completed the closure of two small distribution facilities, one in Anjou and one in the Abitibi region of Québec. Rationalization costs related to these facilities of \$5.6 million were incurred in the fourth quarter of fiscal 2007. During fiscal 2008, \$3.5 million of these costs were reversed as a result of changes in management's estimate of the expected costs. It is expected that the annualized savings associated with this closure will be approximately \$5.0 million.

During the third quarter of fiscal 2007, Sobeys completed a rationalization of administrative functions in Atlantic Canada. In addition to asset write-offs, in excess of 100 people were impacted by this rationalization; however, a number of these people were redeployed into Sobeys' retail store network. Pre-tax costs of \$7.9 million were incurred during the third quarter of fiscal 2007 as a result of this rationalization.

## **Real Estate**

Empire's real estate division includes commercial and residential property operations. The Company's commercial real estate operations are focused on the development of food-anchored shopping plazas through wholly-owned ECL Properties Limited ("ECL"), which includes wholly-owned ECL Developments Limited ("ECL Developments") and ownership of retail and office properties through a 47.9 percent indirect ownership interest in Crombie REIT as of May 2, 2009 (47.4 percent at July 24, 2009). ECL also owns various commercial properties held for sale or redevelopment. The focus of Empire's residential operations is on land development, predominantly through a 35.7 percent ownership interest in Genstar Development Partnership and a 43.3 percent interest in Genstar Development II Partnership (collectively referred to as "Genstar"). Genstar is a residential land development business with operations primarily in Ontario and Western Canada. Empire summarizes its real estate financial results between commercial property operations, consisting of ECL's results (excluding Genstar), and residential property operations which consist primarily of Genstar's financial results.

### ***Fiscal 2009***

During fiscal 2009, ECL Developments continued to work with Sobeys, Lawtons and Crombie REIT to generate development opportunities. By the end of fiscal 2009, ECL Developments had 18 grocery-anchored plazas under development representing approximately 1.7 million square feet of gross leaseable area ("GLA"). More than 90 percent of the current projects under development will be anchored by a Sobeys business.

In the first quarter of fiscal 2009, a non-core property located in Mount Pearl, Newfoundland was sold. The Company's self-storage business, Atcan, was sold for \$25.6 million in the second quarter of fiscal 2009.

During fiscal 2009, Genstar contributed \$23.2 million in earnings as compared to \$34.7 million in fiscal 2008. The decline in Genstar's earnings contribution was expected as a result of an anticipated slowdown in housing starts particularly in Western Canada.

### ***Fiscal 2008***

On April 22, 2008, the Company's real estate division sold 61 retail properties representing approximately 3.3 million square feet of GLA to Crombie REIT. The selling price in respect of the 61 properties was \$428.5 million representing an effective capitalization rate of 8.12 percent before transaction costs (see "Significant Acquisitions and Dispositions"). The \$428.5 million consideration included an additional equity investment in Crombie REIT of \$55.0 million which effectively resulted in an ownership interest in Crombie REIT being 47.8 percent at the end of fiscal 2008.

During the fourth quarter of fiscal 2008, ECL Developments finalized a \$100.0 million revolving term credit facility for the primary purpose of developing food-anchored retail shopping plazas. Sobeys or a related banner would be positioned as the food retail anchor and ultimately the property would be offered for sale to Crombie REIT. Pursuant to the Development Agreement between Crombie REIT and ECL, Crombie REIT can elect to purchase the property being offered or if not interested, the property would then be offered for sale to a third party.

During fiscal 2008, we expanded ECL Developments' real estate team to include real estate development vice presidents in Atlantic Canada, Québec and British Columbia. These individuals, in addition to our existing teams in Ontario and Atlantic Canada, will work closely with Sobeys, including newly-acquired Thrifty Foods, to develop properties that expand the growth potential for the food retailing division and Crombie REIT.

During fiscal 2008, ECL Developments continued to work on several ongoing redevelopment projects which include the conversion of Fredericton Mall in New Brunswick into a power centre, Phase II of the Greenfield Park site in Montreal, as well as the redevelopment of Highland Square Mall in New Glasgow, Nova Scotia, and development projects in Brantford, Ontario and Moncton, New Brunswick.

During fiscal 2008, Genstar continued to be an excellent investment, contributing \$34.7 million in earnings. Genstar's earnings contribution was below fiscal 2007's record performance as a result of an anticipated slowdown in residential lot selling activity.

### ***Fiscal 2007***

During fiscal 2007, ECL Developments completed several major redevelopment projects, including the Avalon Mall in Newfoundland, the County Fair Mall in Summerside, Prince Edward Island and the Martello Condominiums in Halifax, Nova Scotia. Ongoing redevelopment projects include the conversion of Fredericton Mall in New Brunswick into a power centre, Phase II of the Greenfield Park site in Montreal and the redevelopment of Highland Square Mall in New Glasgow, Nova Scotia. Also during fiscal 2007, Donald Clow was named President of ECL Developments Limited.

Genstar had a record year in fiscal 2007 as it continued to benefit from significant strength in the residential real estate market, particularly in Calgary and Edmonton.

## **Investments and Other Operations**

Investments and other operations primarily consist of wholly-owned ETL Canada Holdings Limited operating as Empire Theatres (collectively "Theatres"); a 27.6 percent indirect interest in Wajax Income Fund ("Wajax") which is owned by ECL Western Holdings Limited and Kepec Resources Limited ("Kepec"), a party to a joint venture with APL Oil and Gas Limited, which has ownership interests in various oil and gas properties in Alberta.

As at May 2, 2009, Theatres operated or had an interest in 377 screens in 51 locations operating in eight provinces from coast-to-coast. Theatres has expanded over time, organically and through acquisitions, to become the second largest movie exhibitor in Canada.

During the first quarter of fiscal 2008, the majority of the liquid investment portfolio, with the exception of the investment in Wajax, was sold to assist in financing the acquisition of the remaining common shares of Sobeys that Empire did not already own.

## **Corporate**

On April 24, 2009, the Company closed a bought-deal public offering of Non-Voting Class A shares at a price of \$49.75 per share pursuant to an underwriting agreement dated April 8, 2009 (the "Underwriting Agreement") between Empire and Scotia Capital Inc., BMO Nesbitt Burns Inc., TD Securities Inc., National Bank Financial Inc., CIBC World Markets Inc., Beacon Securities Limited and Jennings Capital Inc. The underwriters elected to exercise their over-allotment option in full resulting in a total of 2,713,000 shares being issued for net proceeds of \$129.1 million.

From time to time, Empire will acquire, repurchase, or redeem its own securities. Since the beginning of fiscal 2007, the Company has repurchased and cancelled 46,047 Non-Voting Class A shares. These share repurchases were carried out in order to effectively offset the issuance of additional Non-Voting Class A shares under Empire's Employee Share Purchase Plan ("ESPP").

During fiscal 2009, the Company purchased for cancellation 90,200 Series 2 Preferred shares for \$2.3 million compared to 41,800 preferred shares that were purchased for cancellation in fiscal 2008 for \$1.0 million. The Company plans to purchase on a best efforts basis an additional 100,000 Series 2 Preferred shares for cancellation by the end of calendar 2009.

During fiscal 2009, there were no Non-Voting Class A shares issued under Empire's ESPP compared to 10,461 Non-Voting Class A shares issued in fiscal 2008 for \$0.4 million. No Non-Voting Class A shares were purchased for cancellation in either fiscal 2009 or fiscal 2008.

Under the Long-Term Incentive Plan, 189,967 options were issued compared to 92,766 options in fiscal 2008. Options allow holders to purchase Empire Non-Voting Class A shares at \$40.26 (2008 - \$43.96) per share. Options expire in June 2015 and in June 2016.

## **Trends**

Over the past decade, there have been considerable changes in food retailing reflecting new competitive pressures as well as the changing demographics, lifestyle choices and preferences of Canadians. With the aging of the baby-boom generation and the rise of dual career families, Canadians have more disposable income but less free time, placing a greater value on service and convenience. This has fueled the increasing popularity and demand for ready-to-eat, ready-to-serve products as well as significant growth in frozen foods. As well, the multicultural complexion of the country has evolved as has consumer focus on health and wellness. All of these trends have been driving demand for greater diversity and choices in food.

At the same time, the entire retail landscape continues to blur, as major retailers across many channels look for a larger share of each customer's wallet and seek to leverage their real estate investments by providing a broader array of non-traditional offerings in their stores. Increasingly, many non-grocers are offering convenience food and grocery products. In addition, new mass merchandisers have entered Canadian markets in recent years and continue to expand their square footage. During fiscal 2007, food price inflation remained low across all regions of Canada, however, towards the end of fiscal 2008, food inflationary pressures in several product areas emerged and continued into fiscal 2009 peaking during the fourth quarter.

All of these trends have resulted in broader consumer choice, greater value to the customer, increasingly intense competition and growing pressure on gross margins.

With respect to real estate development, the trend has been for large anchor retailers to locate away from traditional enclosed shopping centres to free-standing strip mall locations. ECL has and will continue to address this ongoing trend by redeveloping certain regional and neighbourhood shopping centres where anchor tenants may be relocated to free-standing structures and accelerating our development of grocery anchored strip shopping centers with tenancy that has a beneficial effect on Sobeys.

There has been a slowdown in residential lot selling activity. Volatile capital markets and the real estate slowdown in the United States are likely to continue to affect the Canadian economy which may impact our residential operations. Not only is credit tight, which can have significant impact on a capital intensive business like real estate, consumers and real estate buyers have become hesitant. With the strength of ECL's relationship with Sobeys and Crombie REIT, combined with its strict disciplined approach, Management is confident ECL will continue to build shareholder value through the real estate and economic cycles.

With respect to the movie-going experience, the trend has been for a more enriched entertainment experience through curved screens, stadium-style seating, digital projection and 3-D content, a broader array of concession products and other programming to compliment the traditional filmed programming. Theatres' strategy has been to bring these amenities to the markets it serves.

Reference is also made to the section titled "Description of the Business – Competition."

## **Significant Acquisitions and Dispositions**

There were no significant acquisitions or dispositions for Empire during fiscal 2009.

On April 22, 2008, the Company's real estate division sold 61 commercial properties to Crombie REIT for cash proceeds of \$373.5 million plus additional Class B Units of Crombie Limited Partnership totalling \$55.0 million, which was fair market value. In accordance with Canadian generally accepted accounting principles ("GAAP"), the after-tax gain on this transaction of \$144.3 million has been accounted for as a reduction in the carrying value of Empire's investment in Crombie REIT because the purchaser is a related-party. See Note 3 to the Company's annual audited financial statements for fiscal 2009 as detailed on page 74 of the Company's Fiscal 2009 Annual Report for more information.

On September 12, 2007, Sobeys acquired all the assets and assumed certain liabilities of Thrifty Foods for an amount of \$253.6 million. The assets acquired include 20 full-service supermarkets, a main distribution centre and a wholesale division on Vancouver Island and the lower mainland of British Columbia. The acquisition was accounted for using the purchase method with the results of Thrifty Foods being consolidated as of the acquisition date. The measurement and allocation of finite life intangible assets and goodwill was completed during the fourth quarter of fiscal 2008.

On June 15, 2007, Empire completed the acquisition of all of the outstanding common shares of Sobeys that it did not own. At the time, Empire owned 72.1 percent of the outstanding common shares of Sobeys. The acquisition was effected by way of a court-approved plan of arrangement. The total costs of the transaction to Empire were approximately \$1.06 billion. Effective June 18, 2007, the common shares of Sobeys were delisted from the Toronto Stock Exchange and effective May 2, 2008, Sobeys became a venture issuer. The Company filed a Business Acquisition Report in respect of this acquisition on September 13, 2007.

On August 27, 2006, Sobeys acquired substantially all of the food distribution assets of Achille de la Chevrotière Ltée and its associated companies ("ADL") for an amount of \$79.2 million. The assets acquired included 25 owned or franchised retail store operations and other wholesale supply agreements and distribution facilities in Rouyn-Noranda, Québec.

## DESCRIPTION OF THE BUSINESS

The following is a brief description of each of Empire's operating divisions. Segmented financial information for fiscal 2009 and 2008 is contained in the "Notes to the Consolidated Financial Statements", which is incorporated herein by reference to pages 86 and 87 of the Empire 2009 Annual Report.

Wherever possible, Empire management maximizes synergies between operating companies. For the Company's real estate operations, this relationship provides top-quality anchor tenants and a stable source of revenue and cash flow. For the Company's food retailing, drug, and theatre operations, it provides added flexibility to respond to competitive conditions.

### Food Retailing

Sobeys carries on business in the retail food distribution industry across Canada, including the retail and wholesale distribution of pharmaceutical, health and beauty products. Sobeys' food and pharmacy distribution businesses operate through company-owned stores, franchised stores, affiliated stores and independent accounts.

At May 2, 2009, Sobeys had approximately 46,000 full and part-time employees.

The major businesses and/or regions of Sobeys, their respective geographic areas of operations and their respective operating subsidiary companies are:

BUSINESS/REGION	GEOGRAPHIC AREA	SUBSIDIARY
Sobeys Atlantic (corporate & franchise stores)	Atlantic Canada	Sobeys Group Inc.
Sobeys Québec (corporate & franchise stores)	Québec	Sobeys Québec Inc.
Sobeys Ontario (corporate & franchise stores)	Ontario	Sobeys Capital Incorporated
Sobeys West (corporate & franchise stores)	Western Canada	Sobeys Capital Incorporated
Lawtons (corporate & franchise drug stores)	Atlantic Canada	Lawton's Drug Stores Limited
Thrifty Foods (corporate stores)	British Columbia	Jace Holdings Ltd.

### Operations

Sobeys employs a variety of store formats in its corporate and franchised retail operations, ranging from full service supermarkets to convenience stores, thereby allowing Sobeys to better tailor its offering to the various customer segments it serves.

Sobeys' overarching goal is to satisfy more of its current shoppers' requirements for food and related merchandise while earning the loyalty of more and more customers, resulting in higher sales and profit per square foot. As part of Sobeys' strategy for growth, Sobeys goes to market through five customized store formats:

*Full Service Format Stores* are food stores that are ready to serve the total food shopping requirements of our customers with the broadest assortment and specialty items designed for each unique market we serve – from sushi bars and kosher cuisine to health and wellness offerings. Full Service Format

Stores are intended to provide superior customer care – from full service meat, deli and seafood counters to the value-added food knowledge and expertise provided by our 1,900 Aide-Gourmet personnel in Québec. Full Service Format Stores are branded Sobeys, IGA *extra* or Thrifty Foods, and are located in Atlantic Canada, Québec, Ontario, Western Canada and British Columbia.

*Fresh Service Format Stores* are food stores that are ready to serve the “fresh fill-in” and “today’s meal” needs of customers, and are intended to provide superior service and customized offerings. Fresh Service Format Stores are branded Sobeys, Sobeys Urban Fresh and IGA, and are located in Western Canada, Ontario and Québec.

*Community Service Format Stores* are food stores that are ready to serve the “routine and fill-in” food shopping occasions of our customers in rural and one-store communities. Community Service Format Stores are branded IGA and Foodland, and are located in Atlantic Canada, Québec, Ontario and Western Canada.

*Price Service Format Stores* are food stores that are ready to serve customers with low prices every day, in markets and for customers where price is the driving factor for store selection. Price Service Format Stores are branded Price Chopper and are located in Atlantic Canada, Ontario and one store in Western Canada.

*Convenience Service Format Stores* are food stores that are ready to serve the “on-the-go” convenience needs of our customers. Convenience Service Format Stores are branded Needs, Marché Bonichoix, and Les Marchés Tradition, and are located in Atlantic Canada and Québec.

The franchise operations of Sobeys provide operational support to its franchisees and affiliated independent retailers in such areas as advertising, promotion, merchandising, purchasing and store planning and design. The objective of this relationship is to provide the independent retailer with many benefits including a broad range of private label products and cooperative advertising and commercial programs. Sobeys operates franchised stores under the IGA, IGA *extra*, Sobeys, Price Chopper and Foodland banners.

A description of the geographic locations and banners of Sobeys retail stores, including the number of franchised stores versus corporate stores, is provided in the attached Appendix A.

In addition to distribution to corporate and franchised stores, Sobeys provides wholesale distribution of a full range of products to affiliated retail stores and independent accounts. Sobeys’ wholesale business is operated under the names Lumsden Brothers, a division of Sobeys Capital Incorporated, in Ontario and TRA Atlantic, a division of Sobeys Group Inc., in Atlantic Canada. Sobeys also operates “Cash & Carry” wholesale outlets in the West and Atlantic provinces where certain convenience store and restaurant operators shop for food and tobacco products. Sobeys continues to operate the food distribution assets acquired from ADL.

### ***Products and Programs***

*Compliments*, Sobeys’ private label brand, was launched in fiscal 2005 to contribute to growth of Sobeys’ company-wide profitability and earn a greater share of customers’ food and grocery shopping requirements. The *Compliments* brand consists of three tiers: Value, Selection and Sensations. In addition, Sobeys has introduced three sub-brands, *Compliments Organics*, *Compliments balance-équilibré*, an organic and healthy line of products, respectively, and *Compliments Junior Disney*, a nutritious line of snacks and easy to prepare meals developed for children.

At the end of fiscal 2009, the *Compliments* brand consisted of approximately 5,600 products.

In fiscal 2009, Sobeys launched *Compliments* and *Gourmet Minute* fresh, ready, home meal replacements as customers seek alternatives to dining out and meal solutions that will save them time and money.

Also in fiscal 2009, Sobeys re-launched Compliments.ca, a website that features a streamlined new look and provides greater *Compliments* and food-focused information.

During fiscal 2005, Sobeys announced the formation of the *Compliments* Culinary Centre at Toronto's George Brown College and the Sobeys Culinary Centre at the Nova Scotia Community College. These Centres forge a relationship between these two Community Colleges and Sobeys to enable Sobeys to continue developing outstanding product offerings to meet the needs of its customers. The centres provide Sobeys with access to additional industry expertise, with agility in product development, innovation, and quality; and the ability to further develop customer value, better information and more education to consumers.

In September 2008, to provide customers with an even more rewarding shopping experience, Sobeys launched the Club Sobeys program in Sobeys banner stores in Ontario and Western Canada. The launch of Club Sobeys and Club Sobeys MasterCard in Ontario and the West complements the highly popular AIR MILES<sup>®</sup> program offered in the Atlantic and Québec regions. Customer response to the new Club Sobeys program has exceeded expectations with the program meeting its annual objectives within six weeks of its launch. With the creation of Club Sobeys, it marks the first time in Sobeys' history that rewards programs and new customer insight capabilities are available at retail banners from coast to coast.

The AIR MILES<sup>®</sup> Reward Program is offered to customers by certain banners of Sobeys throughout Atlantic Canada and Québec. The program offers Sobeys' customers discounts, contests, and other loyalty rewards, while providing Sobeys with increased customer loyalty and insight on customer buying habits as part of an overall customer relationship management strategy. In fiscal 2009, the AIR MILES<sup>®</sup> program was expanded to include Foodland stores in Atlantic Canada.

## **Real Estate**

Empire's real estate division includes commercial and residential property operations. The commercial real estate operations are primarily focused on the development of food-anchored shopping plazas and ownership of retail and office properties through a 47.9 percent indirect ownership interest in Crombie REIT as of May 2, 2009. The strategic focus is to position ECL Developments as the developer of choice for Sobeys and Crombie REIT. The focus of our residential operations is on land development, predominately through a 35.7 percent ownership interest in Genstar Development Partnership.

### ***Commercial Operations***

Our real estate operations are primarily focused on commercial property development. For new commercial property development, management is committed to adhering to a disciplined growth strategy. Specifically, investment decisions are guided by pre-established criteria, including:

- Great property location;
- Disciplined cost controls;
- Beneficial competitive effect for Sobeys; and
- Satisfactory return on investment.

As at May 2, 2009, Empire, through wholly-owned ECL, had a 47.9 percent indirect ownership interest in Crombie REIT. Crombie REIT is an open-ended real estate investment trust established under, and

governed by, the laws of the Province of Ontario. Crombie REIT invests in income-producing retail, office and mixed-use properties located in Canada and has a growth strategy focused primarily on the acquisition of grocery-anchored retail properties. As of June 12, 2009, Crombie REIT has a portfolio of 113 commercial properties in seven provinces, comprising approximately 11.2 million square feet of GLA including Atlantic Canada's largest commercial real estate portfolio. Crombie REIT is well-positioned in many of its markets, as much of its real estate is strategically situated and mature.

ECL Developments is focused on the expansion of its development pipeline through the identification of attractive commercial real estate locations to be successfully developed from an economic standpoint, for preferential sale to Crombie REIT or, in absence of their interest, to a third party. ECL Developments has approximately 1.7 million square feet of GLA either under development or offered for sale as at fiscal year-end, as compared to approximately 1.2 million square feet at the end of last fiscal year. This increase is due to property acquisitions made in fiscal 2009. ECL Developments' property pipeline is comprised of 18 properties located in Nova Scotia, New Brunswick, Québec and Ontario. The properties are primarily retail plazas with approximately 60 percent of the GLA is located outside of Atlantic Canada. More than 90 percent of the projects currently under development will be anchored by a Sobeys business. The properties are anticipated to be made available to Crombie REIT over the next one to four years.

Pursuant to a development agreement with Crombie REIT dated March 23, 2006 between ECL and Crombie, ECL provides Crombie REIT with a preferential right to acquire all property developments proposed to be undertaken by ECL Developments. ECL also has a Non-Competition Agreement with Crombie REIT dated March 23, 2006, whereby it will not compete with Crombie REIT in the acquisition, ownership, investment in or development of any grocery-anchored shopping plazas in Canada. These agreements are for an initial 10-year term, subject to an extension reached by mutual agreement. The Empire group of companies will continue to work closely with Crombie REIT to identify development opportunities.

Through its executive management and other employees, Crombie REIT provides financial, operations and leasing services as well as general management, administration and support services to ECL Developments. Pursuant to a Management Cost Sharing Agreement dated March 23, 2006 between ECL Developments and Crombie REIT, property management services are provided by Crombie REIT for certain of the properties held by ECL Developments. ECL Developments provides an annual payment consisting of all direct and indirect costs incurred by Crombie REIT in providing services to ECL Developments.

### ***Residential Operations***

Genstar has land holdings held for residential development, primarily in Ontario and Western Canada. Genstar has an experienced management team that focuses on residential land development in selected markets. Empire continues to maintain its 35.7 percent ownership interest in Genstar and is represented on its Board by the CFO of Empire and the President of ECL.

### **Investments and Other Operations**

At the end of fiscal 2009, the market value of portfolio investments, excluding its investment in Crombie REIT and Genstar U.S. investments, equalled \$72.4 million, consisting of a 27.6 percent equity interest in Wajax which had a market value of \$71.3 million as well as preferred equities and other investments valued at \$1.1 million. The unrealized gain on these investments totalled \$40.3 million at the end of fiscal 2009.

Other operations consist primarily of wholly-owned Empire Theatres, the second largest movie exhibitor in Canada, which owns or has an interest in 377 screens in 51 locations as at May 2, 2009. Theatres'

management is focused on identifying underserved and emerging markets in Canada which could be successfully developed on their own.

## **Growth**

For the three-year period ended May 2, 2009, each of Empire's operating companies continued to expand their asset base and reinvest in existing assets needed to support growth. During this period, cumulative property and equipment purchases for Empire, on a consolidated basis, totaled \$1.49 billion. The cumulative property and equipment purchases for Sobeys totaled \$1.3 billion, funded primarily through cash flow from operations and existing bank credit lines. Cumulative capital expenditures for the real estate division totaled \$100.2 million and for investments and other operations totaled \$79.8 million over this three-year period.

Empire's consolidated revenue in fiscal 2009 was \$15.02 billion, an increase of \$950.1 million or 6.8 percent compared to fiscal 2008. Substantially all of the Company's consolidated revenues were derived from arms-length customers.

## **Competition**

Sobeys maintains a strong national presence in the Canadian retail food and food distribution industry through regionally managed operations. The most significant risk to Sobeys is the potential for reduced revenues and profit margins as a result of increased competition. To mitigate this risk, Sobeys' strategy is to be geographically diversified with the benefits of national scale and regional management deployment, to be customer and market-driven, to be focused on superior execution, and to have efficient, cost effective operations. Sobeys reduces its exposure to competitive or economic pressures in any one region of the country by operating in each region of Canada through a network of corporate, franchised, and affiliated stores, and through servicing the needs of thousands of independent, wholesale accounts. Sobeys approaches the market with five distinct store formats and a variety of store sizes and banners to meet anticipated needs of its customers in order to enhance profitability by region and by target market.

Empire's real estate operations, through ECL, compete with numerous other developers, managers, and owners of real estate properties in seeking tenants and new properties for future development. The existence of competing developers, managers and owners could affect the real estate group's ability to: (i) acquire a prospective property in compliance with the investment criteria; (ii) lease space in its properties; and (iii) maximize rents charged and minimize concessions granted. Commercial property revenue is also dependent on the renewal of lease arrangements by key tenants. These factors could adversely affect revenues and cash flows.

Continued growth of rental income is dependant on renewing expiring leases and finding new tenants to fill vacancies at market rental rates, thereby ensuring an attractive return on investment. The success of the real estate portfolio is also subject to general economic conditions, the supply and demand for rental property in key markets served, and the availability of attractive financing to expand the real estate portfolio where deemed prudent. During fiscal 2009, real estate operations encountered challenging economic conditions. However, real estate operations maintained relatively stable occupancy levels and healthy rental renewal rates. During fiscal 2009, capitalization rates were negatively impacted by the general economic slowdown and tightening in the credit markets which impacted the number of potential properties that generate an attractive return on investment.

Genstar faces competition from other residential land developers in securing attractive sites for new residential lot development. Although Genstar does hold land for future development, it faces significant competition when looking to acquire new land for future development.

## **Other Information**

### ***Supply Chain & Product Availability***

Sobeys' retail store network is serviced through 23 retail support centres (distribution centres) located throughout the country. In addition, certain products are delivered directly to Sobeys' stores by various vendors through a direct delivery process.

In fiscal 2009, Sobeys partnered with a frozen and fresh third party logistics provider that is managing a consolidation operation for Sobeys' Western region that is expected to be expanded to Québec, Atlantic, and Thrifty Foods in fiscal 2010. This same provider will be making available storage space to facilitate frozen imports that will begin shipping in the spring of 2010.

Sobeys continues to undertake specific initiatives designed to reduce distribution and logistics costs through improved productivity. On November 21, 2006, Sobeys announced plans to build a new distribution centre in Vaughan, Ontario. Utilizing automation technology, the new facility is expected to significantly increase Sobeys' warehouse and distribution capacity while reducing overall distribution costs and improving service to its store network and customers. During fiscal 2009, the Company recognized \$6.9 million of severance costs, related to the development of this automated facility, which included the severance costs associated with a rationalization of certain administrative functions in Ontario. The new distribution centre, when opened in fiscal 2010, is expected to provide annual distribution savings in excess of these costs, and any additional business rationalization or restructuring costs incurred leading up to its opening.

In fiscal 2009, Thrifty Foods constructed a new facility in Surrey, British Columbia to handle the distribution of produce for the Thrifty Food stores. During the fiscal year, Thrifty Foods also completed an expansion to the Vancouver Island distribution centre.

Sobeys continues to focus on continuous improvement in its logistics function through system upgrades or improvements, voice technology and other logistics productivity software.

Sobeys has no material concerns with respect to product availability. Sobeys' inventories are maintained using a large number of national and regional suppliers.

### ***Intangible Properties***

Sobeys is not dependent upon any single trademark or trade name although some trademarks on corporate retail brands and store banner names are important to operations. Sobeys recognizes the importance of its corporate and brand trademarks and the need to protect and enhance their value. It is the practice of Sobeys to register or otherwise protect such intangible assets in all jurisdictions in which it operates.

ECL and its affiliates are not dependent on a single trademark or trade name for the continued success of their operations. The success of the commercial properties owned and managed by ECL and its affiliates is dependent on the quality of individual property management in ensuring that necessary property maintenance and common area services are delivered in a timely and quality manner.

Theatres operates under the Empire Theatres trademark, which has established itself as the second largest movie-exhibitor in Canada with a reputation for well-maintained, clean facilities with modern amenities. Management focuses its efforts on providing the movie-goer with a modern cinema experience in order to strengthen the Empire Theatres brand over time.

## ***Seasonality***

Sobeys' operations, as they relate to food, specifically inventory levels, sales volume and product mix are impacted to some degree by certain holiday periods in the year.

ECL is impacted to some degree by certain holiday periods in the year, however, business is not materially cyclical or seasonal.

Theatre operations are impacted to some degree by certain holiday periods and the release dates of movies by distributors; however, the business is not materially cyclical.

## ***Employees***

Substantially all of the employees of Empire are employed by the operating subsidiaries, with the majority employed by Sobeys. At fiscal year-end 2009, Empire and its operating subsidiaries employed approximately 48,500 full-time and part-time employees. Of these employees, 30 are full-time and part-time employees of Empire's head office, 15 are full-time and part-time employees of ECL, 2,350 are full-time and part-time employees of Theatres, and 46,000 are full-time and part-time employees of Sobeys. Empire and its subsidiaries, including franchise affiliates, employed approximately 90,000 full-time and part-time employees.

During fiscal 2009, the collective bargaining agreement at Sobeys Québec's Montréal-North and Boucherville distribution centres was renewed for a seven year period. Within the Sobeys Québec store network, two corporate stores and 42 franchise operations concluded their respective collective agreements with an average duration of 5.9 years. A new three-year collective agreement was concluded in the Sobeys store on Prince Street, Sydney, Nova Scotia. In Sobeys Ontario, there are nine collective agreements that expired in fiscal 2009 currently in various stages of negotiation. Four of these are Foodland franchises, four are Price Chopper franchises and one is a Price Chopper corporate store. In Sobeys West, a three-year collective agreement was concluded in the Burrows store.

During fiscal 2008, the Sobeys Atlantic region negotiated a new four-year agreement for the Sobeys distribution centre in Stellarton, Nova Scotia. The Ontario Region negotiated a three-year, nine month extension to the existing agreement at the distribution centre in Whitby, Ontario. The new expiry is February 28, 2012. At the end of fiscal 2008, Sobeys West concluded a two-year agreement at the distribution centre in Edmonton, Alberta.

During fiscal 2007, the Sobeys Western region negotiated a new three-year agreement for the distribution centre in Thompson, Manitoba as well as new agreements in Yorkton, Saskatchewan, Moose Jaw, Saskatchewan and Prince Albert, Saskatchewan retail stores. A 15-month strike at a franchise location in Regina was resolved in late November of 2006 with a market competitive agreement that will expire on December 31, 2009. A franchise location in Alberta concluded a new two-year agreement. The Sobeys Ontario region completed a new three-year collective agreement at the Milton retail support centre. Three franchise collective agreements were completed in the 2007 fiscal year. During fiscal 2007, the Sobeys Québec region renewed the collective bargaining agreement with office employees in Montreal and completed agreements for both warehouse and office employees of the newly acquired ADL business. In the Québec region, 44 collective bargaining agreements were completed within the store network.

Empire, its subsidiaries and franchise affiliates have good relations with their unionized employees and the unions representing those employees, and strives to conclude acceptable collective agreements without work stoppages.

### ***Bankruptcy***

Neither Empire nor any of its subsidiaries have had any bankruptcy, receivership or similar proceedings taken against them nor have they undertaken any voluntary bankruptcy, receivership or similar proceedings within the three most recently completed fiscal years, nor do they expect to undergo any such proceedings in the current fiscal year.

### ***Food Safety***

Sobeys is subject to potential liabilities connected with its business operations, including potential liabilities and expenses associated with product defects, food safety and product handling. Such liabilities may arise in relation to the storage, distribution and display of products and, with respect to Sobeys' private label products, in relation to the production, packaging and design of products.

A large majority of Sobeys' sales are generated from food products and Sobeys could be vulnerable in the event of a significant outbreak of food-borne illness or increased public health concerns in connection with certain food products. Such an event could materially affect Sobeys' financial performance. Procedures are in place to manage food crises, should they occur. These procedures identify risks, provide clear communication to employees and consumers and ensure that potentially harmful products are removed from inventory immediately. Food safety related liability exposures are insured by the Company's insurance program. In addition, Sobeys has food safety procedures and programs, which address safe food handling and preparation standards. Sobeys employs best practices for storage and distribution of food products.

### ***Ethical Business Conduct***

Any failure of the Company to adhere to its policies, the law or ethical business practices could significantly affect its reputation and brands and could therefore negatively impact the Company's financial performance. The Company's framework for managing ethical business conduct includes the adoption of a Code of Business Conduct and Ethics which directors and employees of the Company are required to acknowledge and agree to on a regular basis and maintenance of a confidential whistleblowing hotline.

### ***Real Estate***

Sobeys owns certain retail store locations as well as leases stores from related parties and third-party landlords. At May 2, 2009, of the 27.5 million square feet of retail store space under operation, 11.7 percent was owned, 15.3 percent was leased from related parties and the balance was leased from third-party landlords.

### ***Reorganization***

Reference is made to "General Development of the Business – Significant Acquisitions and Dispositions" for information regarding the sale by Empire and certain subsidiaries of Empire to Crombie of 61 real estate properties on April 22, 2008.

Reference is made to "General Development of the Business – Significant Acquisitions and Dispositions" for information regarding the reorganization of Sobeys, by way of a court-approved plan of arrangement, and subsequent delisting of the common shares of Sobeys from the Toronto Stock Exchange.

Neither Empire nor any of its subsidiaries have undergone any other material reorganization within the three most recently completed fiscal years.

## Risk and Risk Management

A detailed discussion of operating and financial risks relating to the Company is included in the Management's Discussion and Analysis for the fiscal year ended May 2, 2009, which is incorporated by reference into this AIF, a copy of which has been filed on the System for Electronic Document Analysis and Retrieval (SEDAR) at [www.sedar.com](http://www.sedar.com).

## DIVIDEND POLICY

The declaration and payment of dividends is at the discretion of the Board.

Empire is not aware of any restrictions that could prevent it from paying dividends.

Empire has no stated policy with respect to payment of dividends on either its Class B common shares or on its Non-Voting Class A shares. Empire has paid dividends on its outstanding shares during the periods indicated as set out below:

	Annual Dividend Rate		
	Fiscal 2009	Fiscal 2008	Fiscal 2007
Series 2 Preferred shares	\$0.78	\$1.13	\$1.11
Non-Voting Class A shares	\$0.70	\$0.66	\$0.60
Class B common shares	\$0.70	\$0.66	\$0.60

## CAPITAL STRUCTURE

### Share Capital

Empire's capital structure as at May 2, 2009 was as follows:

	Number of Shares Authorized	Number of Shares Issued & Outstanding	\$ Millions
Preferred shares, par value of \$25 each, issuable in series			
Series 2 cumulative, redeemable, rate of 75% of prime.	2,682,100	168,000	\$4.2
2002 Preferred shares, par value of \$25 each, issuable in series.	992,000,000	-	-
Non-Voting Class A shares, without par value.	259,107,435	34,197,498	316.1
Class B common shares, without par value, voting.	40,800,000	34,260,763	7.6
			327.9
Employee Share Purchase Plan			(3.4)
			\$324.5

Total Non-Voting Class A and Class B common shares outstanding at May 2, 2009 equalled 68,458,261, an increase of 2,713,000 shares from the previous fiscal year-end, May 3, 2008. There were 34,197,498 Non-Voting Class A and 34,260,763 Class B common shares outstanding at May 2,

2009. The increase of 2,713,000 Non-Voting Class A shares was a result of the equity issue Empire completed in the fourth quarter of fiscal 2009.

On April 24, 2009, the Company closed a bought-deal public offering of Non-Voting Class A shares at a price of \$49.75 per share. The underwriters elected to exercise their over-allotment option in full resulting in a total of 2,713,000 shares being issued for net proceeds of approximately \$129.1 million. Substantially all of the net proceeds from the Offering were used to reduce the Company's outstanding borrowings.

### ***Non-Voting Class A Shares and Class B Common Shares***

The rights of the Non-Voting Class A shares and Class B common shares are subject to the rights of the holders of the Preferred shares of the Company which enjoy a preferential right to dividends and return of capital on liquidation. The Preferred shares of the Company are non-voting except that they are entitled to certain voting rights and rights to appointment of directors when certain dividends are in-arrears. The following is a summary of the privileges and rights attaching to the Non-Voting Class A shares and Class B common shares of the Company:

1. The Non-Voting Class A shares and the Class B common shares rank equally, *pari passu*, share for share, with each other and entitle the respective holders thereof to the same rights and benefits except as otherwise provided in the conditions attaching thereto.
2. The directors may at any time and from time-to-time declare a dividend or confer any other benefit whatsoever upon the holders of the Non-Voting Class A shares without being obliged to declare an equal or any dividend or confer an equal or any other benefit upon the holders of the Class B Common shares provided that no dividend may be declared in respect of or any other benefit conferred upon the holders of the Class B common shares unless concurrently therewith the same dividend is declared in respect of and the same benefit is conferred upon the holders of the Non-Voting Class A shares.
3. The holders of the Non-Voting Class A shares may receive notice of and may attend any meeting of the Class B common shareholders of the Company but are not entitled to vote at the meeting.
4. The Class B common shares carry the right to one vote per share at all meetings of the Class B common shareholders of the Company.
5. Under certain circumstances, the Class B common shares may at any time be converted into Non-Voting Class A shares on a one for one basis. The circumstances, among other things, require the approval of the Board of Directors and require that Class B common shares which are to be converted be offered first to all the other holders of Class B common shares.
6. No subdivision or consolidation of the Class B common shares shall be made unless the same subdivision or consolidation of the Non-Voting Class A shares is made concurrently. No subdivision or consolidation of the Non-Voting Class A shares shall be made unless the same subdivision or consolidation of the Class B common shares is made concurrently.

If a formal take-over bid (other than a "Family Share Transaction" described below) is made for Class B common shares, then the conditions attaching to the Class B common shares and Non-Voting Class A shares generally provide that Canadian holders of Class B common shares shall also be entitled to receive an offer to purchase their Class B common shares and Canadian holders of Non-Voting Class A shares shall also be entitled to receive an offer to purchase their Non-Voting Class A shares on terms and conditions at least as favourable, including the price offered. If an offeror acquires Class B common shares pursuant to a formal take-over bid and does not make the same offer for Non-Voting Class A shares within 60 days, then the Class B common shares acquired pursuant to the offer as well as some

other Class B common shares held by the offeror and any others acting jointly or in concert with the offeror, shall convert to Non-Voting Class A shares.

A "Family Share Transaction" means any transfer of any kind of an interest in Class B common shares to one or more of the descendants of J.W. Sobey, now deceased and formerly a businessman of Stellarton, Nova Scotia. For this purpose, descendants include spouses, companies controlled by any such descendants or their affiliates and trusts for bona fide estate planning purposes primarily for the benefit of any such descendants.

### ***Preferred Shares***

The Preferred shares, par value of \$25 each, are issuable in series, with each series consisting of such number of shares and having such provisions as may be determined by the directors of the Company prior to issue. The Preferred shares rank in preference over Non-Voting Class A shares, Class B common shares and 2002 Preferred shares in respect to the payment of dividends and in the distribution of assets in the event of liquidation, dissolution or winding-up of the Company. The Preferred shares of each series rank equally with the Preferred shares of every other series in respect to the payment of dividends and in the distribution of assets. The Company may not create or issue any shares ranking in priority or on par with the Preferred shares as to the payment of dividends or the distribution of assets without the approval of two thirds of the Preferred shareholders.

The holders of the Series 2 Preferred shares are entitled to receive a cumulative preferential cash dividend, as and when declared by the Directors, on the last day of January, April, July and October in each year in an amount per share determined as one-quarter of 75 percent of the average prime rate in effect on each day during the three calendar months ending immediately prior to the last day of the calendar month preceding the month in which the dividend payment is to be made multiplied by \$25.00.

The Series 2 Preferred shares may be redeemed at the option of the Company at a price per share equal to \$26 per share prior to January 12, 1993 and thereafter at a price reducing by \$0.05 per share per annum to \$25 together with an amount equal to dividends accrued and unpaid to but not including the date fixed for redemption. In the event of liquidation, dissolution or winding-up, the Series 2 Preferred shareholders are entitled to receive \$25 per share plus an amount equal to any accrued and unpaid dividends, before any payment or distribution to the holders of the Non-Voting Class A shares, Class B common shares and 2002 Preferred shares.

The shareholders of Series 2 Preferred shares are not entitled to attend or to vote at any meeting of shareholders of the Company unless the Company has failed to pay eight consecutive quarterly dividends on the Series 2 Preferred shares. So long as any dividends on such shares remain in-arrears, the holders of the shares are entitled to attend all meetings of shareholders, vote separately as a class together with the holders of any other series of Preferred shares who have similar voting rights and to elect two directors of the Company. Each Series 2 Preferred Share entitles the holder to one vote.

### ***2002 Preferred Shares***

The 2002 Preferred shares are issuable in series, with each series consisting of such number of shares and having such provisions as may be determined by the directors of the Company prior to issue. The 2002 Preferred shares rank in preference over Non-Voting Class A shares, Class B common shares are subordinate to the Preferred shares in respect to the payment of dividends and in the distribution of assets in the event of liquidation, dissolution or winding-up of the Company. The 2002 Preferred shares of each series rank equally with the 2002 Preferred shares of every other series in respect to the payment of dividends and in the distribution of assets. The Company may not create or issue any shares ranking in priority or on a parity to the 2002 Preferred shares as to the payment of dividends or the distribution of assets without the approval of two thirds of the Preferred shareholders.

## Long-Term Debt

The Company has the following long-term debt outstanding:

(\$ in millions)	As at May 2, 2009	As at May 3, 2008
Long-term debt due within one year	\$133.0	\$60.4
Liabilities relating to assets held for sale	-	6.4
Long-term debt	1,124.0	1,414.1
	<b>\$1,257.0</b>	<b>\$1,480.9</b>

During fiscal 2009, there were no material changes to the Company's long-term debt structure except for the repayment of long-term debt of \$217.5 million through the application of net proceeds of \$129.1 million from the Non-Voting Class A equity issue completed on April 24, 2009 and through the application of free cash flow generated by Sobeys to further reduce long-term indebtedness of the Company.

During fiscal 2008, in relation to the privatization of Sobeys, the Company entered into new credit facilities (the "Credit Facilities") consisting of a \$950.0 million unsecured revolving term credit maturing June 8, 2010 (subject to annual one-year extensions at the request of the Company) and a \$50.0 million unsecured non-revolving credit that matured on June 30, 2007. The unsecured non-revolving credit facility was repaid on June 30, 2007 with funds drawn from the unsecured revolving credit facility. The Credit Facilities are subject to certain financial covenants. Interest on the debt varies based on the designation of the loan (bankers' acceptances ("BA") rate loans, Canadian prime rate loans, U.S. base rate loans or London InterBank Offered Rate ("LIBOR") loans), fluctuations in the underlying rates, and in the case of the BA rate loans or LIBOR loans, the margin applicable to the financial covenants. On June 18, 2007, the Company entered into two delayed fixed rate interest swaps. The first swap, in an amount of \$200.0 million, is for a period of three years at a fixed interest rate of 4.998 percent. The second swap, in an amount of \$200.0 million, is for a period of five years at a fixed interest rate of 5.051 percent. Both swaps became effective on July 23, 2007.

On June 27, 2007, pursuant to the terms of the Credit Facilities, the Company and Sobeys filed notice with the lenders requesting the establishment of a new \$300.0 million five-year credit in favour of Sobeys at the same interest rate and substantially on the same terms and conditions as the Credit Facilities. On July 23, 2007, Sobeys drew down \$300.0 million from its new credit facility, the proceeds of which were used to pay a dividend to the Company. The Company used the proceeds from the dividend to reduce its indebtedness under the Credit Facilities and the Credit Facilities were reduced to \$650.0 million accordingly. On that date, the Company also transferred the second swap to Sobeys. At May 2, 2009, the Credit Facilities have been reduced to \$244.0 million.

On July 30, 2007, Sobeys exercised an option under its new Credit Facility to increase the size of the credit from \$300.0 million to \$600.0 million. At the same time, Sobeys terminated its previously existing \$300.0 million operating Credit Facility which would have expired on December 20, 2010. At May 2, 2009, \$200.0 million of this Credit Facility was drawn down and classified as long-term debt. Sobeys has also issued \$40.1 million in letters of credit against the facility at May 2, 2009.

On November 8, 2007, Sobeys established and drew down on a new unsecured revolving credit facility of \$75.0 million. The maturity date is November 8, 2010. The interest rate is floating and may be tied to the bankers' acceptance rate, Canadian prime rate or LIBOR. The \$75.0 million outstanding as of May 2, 2009 was repaid on June 12, 2009 but the facility was not cancelled.

Sobeys' debentures and medium term notes ("MTNs"), and ECL's long-term debt tranches are not listed or quoted in a market place.

## Credit Ratings (Canadian Standards)

Sobeys' credit ratings for its securities at fiscal year-end were as follows:

	<b>Dominion Bond Rating Service (“DBRS”)</b>	<b>Standard &amp; Poor’s (“S&amp;P”)</b>
MTNs	BBB low (stable trend)	BB+ (stable trend)
Sinking Fund Debentures	BBB low (stable trend)	BB+ (stable trend)

The credit ratings accorded to the debt by the rating agencies are not a recommendation to purchase, hold or sell the debt, in as much as such ratings do not comment as to market price or suitability for a particular investor. Credit ratings are intended to provide investors with an independent measure of the credit quality of an issue of securities. The Company provides the rating agencies with confidential, in-depth information in support of the rating process.

DBRS' credit ratings for long-term debt instruments range from AAA to D. DBRS' BBB rating exhibits adequate credit quality. Protection of interest and principal is considered acceptable, but the entity is fairly susceptible to adverse changes in financial and economic conditions, or there may be other adverse conditions present which reduce the strength of the entity and its related securities. Ratings designations may be modified by the addition of a high or low to indicate relative standing within the BBB category. A low designation indicates the debt's relative standing within the BBB category. Each DBRS rating category is appended with one of three rating trends – “Positive”, “Stable” or “Negative”. The rating trend helps to give the investor an understanding of DBRS' opinion regarding the outlook for the rating in question. However, the investor must not assume that a positive or negative trend necessarily indicates that a rating change is imminent.

S&P's credit ratings for long-term debt instruments range from AAA to D. S&P's BB+ rating exhibits adequate protection parameters. However, adverse economic conditions or changing circumstances are more likely to lead to a weakened capacity of a company to meet its financial commitment on the obligation. Ratings designations may be modified by the addition of a plus or minus to indicate relative standing within the BB category. A plus designation indicates the debt's relative standing within the BB category. S&P's rating outlook assesses the potential direction that a rating may be headed over the immediate to longer-term, with outlooks falling into one of five categories: positive, negative, stable, developing or not meaningful. A stable outlook indicates steady credit metrics are expected; however, a rating may be raised or lowered in the immediate to long term.

The credit ratings on the MTNs and Debentures may not reflect the potential impact of all risks related to structure and other factors on the value of the MTNs and Debentures. In addition, real or anticipated changes in the Company's credit ratings will generally affect the market value of the debt. The foregoing ratings may be revised or withdrawn at any time by the rating agency if, in its judgment, circumstances warrant.

Subsequent to May 2, 2009, DBRS changed their outlook from stable to positive on June 26, 2009, and S&P changed their outlook from stable to positive on July 6, 2009.

## MARKET FOR SECURITIES

The Non-Voting Class A shares (symbol EMP.A) are listed on the Toronto Stock Exchange. The monthly closing high and low share price and the monthly average volume for the Non-Voting Class A shares for the fiscal year ended May 2, 2009 are as follows:

Empire Company Limited Non-Voting Class A shares			
Month	High (\$ per share)	Low (\$ per share)	Average Daily Volume by month (in shares)
May 4-30/08	39.98	36.34	32,563
June-08	44.44	38.03	52,367
July-08	45.50	40.29	52,423
August-08	46.99	42.18	51,035
September-08	49.49	42.00	82,762
October-08	48.90	35.00	88,732
November-08	49.50	43.85	157,970
December-08	49.90	45.34	113,938
January-09	52.73	44.83	106,833
February-09	52.32	48.36	60,626
March-09	54.48	46.24	86,168
April-09	55.05	49.43	105,876
May 1-2/09	49.83	48.57	76,200

The Series 2 Preferred shares (EMP.PR.B) are listed on the Toronto Stock Exchange. The monthly closing high and low share price and the monthly average volume for the Series 2 Preferred shares for the fiscal year ended May 2, 2009 are as follows:

Empire Company Limited Series 2 Preferred shares			
Month	High (\$ per share)	Low (\$ per share)	Average Daily Volume by month (in shares)
May 4-30/08	25.75	25.00	3,500
June-08	25.00	25.00	450
July-08	25.00	25.00	114
August-08	25.00	25.00	700
September-08	25.00	25.00	314
October-08	25.01	25.00	491
November-08	25.00	25.00	55
December-08	Not Traded		
January-09	Not Traded		
February-09	22.50	22.50	53
March-09	22.10	20.00	14
April-09	21.50	21.50	38
May 1-2/09	Not Traded		

## SELECTED CONSOLIDATED FINANCIAL INFORMATION

Consolidated, three-year financial information relating to the Company is included in Empire's Management's Discussion and Analysis for the fiscal year ended May 2, 2009, which is incorporated into this AIF by reference to pages 23 to 60 of the Empire Company Limited 2009 Annual Report.

In addition, the following table provides summary financial information for Empire over the last three fiscal years.

<i>(in millions, except per share information)</i>	<b>Fiscal Year Ended</b>		
	<b>May 2, 2009 (52 weeks)</b>	May 3, 2008 (52 weeks)	May 5, 2007 (52 weeks) <sup>(1)</sup>
Revenue	<b>\$15,015.1</b>	\$14,065.0	\$13,366.7
Operating income	<b>468.1</b>	472.6	431.1
Operating earnings	<b>262.9</b>	242.8	200.1
Capital gains and other items, net of tax	<b>3.0</b>	73.0	5.7
Net earnings	<b>\$265.9</b>	\$315.8	\$205.8
Long-term debt, excluding current portion	<b>\$1,124.0</b>	\$1,414.1	\$792.6
Shareholders' equity	<b>2,683.5</b>	2,382.3	2,131.1
Total assets	<b>5,898.0</b>	5,732.9	5,241.5
<b>Per Share Information, fully diluted</b>			
Operating earnings	<b>\$3.99</b>	\$3.69	\$3.04
Capital gains and other items, net of tax	<b>0.05</b>	1.11	0.09
Net earnings	<b>\$4.04</b>	\$4.80	\$3.13

(1) Restated

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS

Reference is made to the Company's Management's Discussion and Analysis for the fiscal year ended May 2, 2009, which is incorporated into this AIF by reference to pages 23 to 60 of the Empire Company Limited 2009 Annual Report.

## DIRECTORS AND OFFICERS

The name, province of residence, and principal occupation of each of the directors and officers of Empire as at May 2, 2009 were as follows:

### Directors

Name and Province of Residence	Office	Principal Occupation	Director Since
JOHN L. BRAGG <sup>(3)(6)(8)</sup> Nova Scotia, Canada	Director	Chairman, President and Co-CEO, Oxford Frozen Foods Limited (food processing) and Chairman of Bragg Communications (which operates under the brand name of Eastlink)	1999
MARCEL CÔTÉ <sup>(3)(5)(7)</sup> Québec, Canada	Director	Senior Partner, Secor Inc. (Consulting firm)	2007
CHRISTINE CROSS <sup>(3)(9)</sup> Hertfordshire, United Kingdom	Director	President, Christine Cross Ltd. (Consulting firm)	2007
ROBERT P. DEXTER Nova Scotia, Canada	Chair	Chair and CEO, Maritime Travel Inc. (Travel agency)	1987
DAVID S. FERGUSON <sup>(3)(9)</sup> Georgia, United States	Director	Principal, D.S. Ferguson Enterprises, LLC. (Consulting firm)	2007
ED HARSANT <sup>(1)(5)(7)</sup> Ontario, Canada	Director	President of Stonehedge Partners	2003
DAVID A. LESLIE <sup>(1)(9)</sup> Ontario, Canada	Director	Corporate Director	2007
BILL M <sup>c</sup> EWAN Nova Scotia, Canada	Director	President & CEO, Sobeys Inc.	2007
MALEN NG <sup>(2)(9)</sup> Ontario, Canada	Director	Corporate Director	2007
MEL RHINELANDER <sup>(4)(5)(7)</sup> Ontario, Canada	Director	Chairman, Extencicare REIT and Vice Chairman Assisted Living Concepts, Inc. (Long-term care facility)	2007
STEPHEN J. SAVIDANT <sup>(1)(5)(7)</sup> Alberta, Canada	Director	Chairman of ProspEx Resources Ltd.	2004
DAVID F. SOBEY Nova Scotia, Canada	Director	Chair Emeritus, Sobeys Inc.	1963
DONALD R. SOBEY Nova Scotia, Canada	Director	Chair Emeritus, Empire Company Limited	1963
FRANK C. SOBEY <sup>(10)</sup> Nova Scotia, Canada	Director	Chairman, Crombie REIT (Real estate development)	2007
JOHN R. SOBEY <sup>(1)</sup> Nova Scotia, Canada	Director	Corporate Director	1979
KARL R. SOBEY <sup>(5)</sup> Nova Scotia, Canada	Director	Corporate Director	2001
PAUL D. SOBEY Nova Scotia, Canada	Director, President and CEO	President & CEO, Empire Company Limited	1993
ROB G. C. SOBEY <sup>(9)</sup> Nova Scotia, Canada	Director	President & CEO, Lawton's Drug Stores Limited	1998

- (1) *Audit Committee Member*
- (2) *Audit Committee Chair*
- (3) *Human Resources Committee Member*
- (4) *Human Resources Committee Chair*
- (5) *Corporate Governance Committee Member*
- (6) *Corporate Governance Committee Chair*
- (7) *Nominating Committee Member*
- (8) *Nominating Committee Chair*
- (9) *Oversight Committee Member*
- (10) *Oversight Committee Chair*

The term of office for each person elected or appointed a director is until the next annual meeting of shareholders of Empire or until his or her successor is elected.

### **Executive Officers Who are Not Directors**

<b>Name and Province of Residence</b>	<b>Occupation</b>
PAUL V. BEESLEY Nova Scotia, Canada	Executive Vice President & CFO
STEWART H. MAHONEY Nova Scotia, Canada	Vice President, Treasury & Investor Relations
KARIN McCASKILL Ontario, Canada	Secretary
FRANÇOIS VIMARD Ontario, Canada	CFO, Sobeys Inc.
DAVID JEFFS Ontario, Canada	President Operations, Sobeys Ontario
J. GARY KERR <sup>(1)</sup> Alberta, Canada	President Operations, Sobeys West
MARC POULIN Québec, Canada	President Operations, Sobeys Québec
JASON POTTER Nova Scotia, Canada	President Operations, Sobeys Atlantic

(1) J. Gary Kerr retired as of June 15, 2009. Sylvain Prud'homme replaced Mr. Kerr as President Operations, Sobeys West, effective that date.

During the past five years, each of the above-mentioned directors and officers has been engaged in the principal occupation or held the position with the company or firm indicated opposite their name other than:

- Paul V. Beesley, who prior to June 2006 was Senior Vice President, CFO and Secretary;
- David Jeffs, who joined Sobeys in his current position in January 2009 and who prior to January 2007 was Executive Vice President, Chief Retail Officer of Loblaw Companies Limited and prior to June 2006 was the President Westfair Foods, Western Region of Loblaw Companies Limited;
- Karin McCaskill, who prior to September 2007 was, and is currently Senior Vice President, General Counsel and Secretary of Sobeys;

- Jason Potter, who prior to June 2006 was Senior Vice President Merchandising Sobeys West;
- Stephen J. Savidant, who prior to May 2006 was President and CEO of Esprit Energy Trust;
- Rob G.C. Sobey, who prior to February 2006 was Senior Vice President, Merchandising and Marketing of Sobeys Atlantic; and
- François Vimard, who prior to July 2007 was Executive Vice President, Supply Chain & Technology of Sobeys.

As of May 2, 2009, the number of Class B common shares of Empire beneficially owned, directly or indirectly, or over which control or direction is exercised by the directors and executive officers of Empire as a group is 22,742,335 or approximately 66.4 percent of those issued and outstanding.

## Other Proceedings

No director or executive officer is, as at the date of this AIF, or was within 10 years before the date of this AIF, a director, chief executive officer or chief financial officer of any company (including a personal holding company), that:

(a) was subject to an order (as defined in Form 51-102 F2 of National Instrument 51-102 – *Continuous Disclosure Obligations*) that was issued while the director or executive officer was acting in the capacity as director, chief executive officer or chief financial officer; or

(b) was subject to an order (as defined in Form 51-102 F2 of National Instrument 51-102 – *Continuous Disclosure Obligations*) that was issued after the director or executive officer ceased to be a director, chief executive officer or chief financial officer and which resulted from an event that occurred while that person was acting in the capacity as director, chief executive officer or chief financial officer.

No director, executive officer, shareholder holding a sufficient number of securities of Empire to affect materially the control of Empire, or a personal holding company thereof,

(a) is, as at the date of this AIF, or was within 10 years before the date of this AIF, a director or executive officer of any company (including a personal holding company) that, while that person was acting in that capacity, or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets;

(b) has, within 10 years before the date of this AIF, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or been subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of the trustee, executive officer or shareholder; or

(c) has been subject to:

(i) any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with a securities regulatory authority; or

(ii) any other penalties or sanctions imposed by a court or regulatory body that would be likely to be considered important to a reasonable investor making an investment decision.

## **Conflict of Interest**

No director or officer of the Company has any existing or potential material conflicts of interest with the Company or any of its subsidiaries.

## **TRANSFER AGENT AND REGISTRAR**

The transfer agent and registrar is CIBC Mellon Trust Company with offices located in Halifax, Nova Scotia and Toronto, Ontario, and can be contacted by phone at 1-800-387-0825 or by e-mail at [enquiries@cibcmellon.com](mailto:enquiries@cibcmellon.com).

## **AUDIT COMMITTEE INFORMATION**

### **Audit Committee Mandate**

The Audit Committee Mandate as approved by the Company's Board is included in Appendix B.

The Audit Committee Mandate contains specific policies and procedures for the engagement of non-audit services.

### **Audit Committee Composition**

The members of the Audit Committee, at the fiscal year ended May 2, 2009, and their relevant education and experience are:

1. Malen Ng (Audit Committee Chair).
  - Masters of Business Administration.
  - Formerly CFO, Workplace Safety and Insurance Board of Ontario. Prior to that, she was President and CEO, Hydro One Networks Inc. Prior to that, she was Executive Vice President of Wires Operations and Executive Vice President & Chief Financial Officer of Hydro One Inc., and prior to that was Vice President of Corporate Finance with Ontario Hydro.
  - Currently a director of Sobeys Inc., Assisted Living Concepts Inc. and the Sunnybrook Health Sciences Centre.
2. Edward C. Harsant
  - President, Stonehedge Partners.
  - Formerly President, North American stores for Staples, Inc. Prior to that, he was President, The Business Depot Ltd.
  - Currently Chair of the Lawtons Advisory Board, a director of Sobeys Inc., a member of the Advisory Board of Bargain Shops Holdings Inc and a member of the Advisory Board of South Shore Industries Ltd.
  - Former Chair Retail Council of Canada and former director of the Canadian Special Olympics.
3. David Leslie
  - Fellow of the Institute of Chartered Accountants of Ontario.
  - Formerly Chairman and CEO of Ernst & Young LLP.
  - Currently a director of Sobeys Inc., Enbridge Inc., Enbridge Gas Distribution Inc., Imris Inc., a trustee of Crombie REIT and Chair of Sunnybrook Health Sciences Centre.

4. Stephen Savidant
  - Masters of Business Administration; Bachelor of Mechanical Engineering.
  - Previously President and CEO and member of the Board of Trustees of Esprit Energy Trust. Prior to that, he was President and CEO and member of the Board of Directors of Canadian Hunter Exploration Ltd.
  - Currently Chairman and a director of ProspEx Resources Ltd, a director of Sobeys Inc. and Toromont Industries Limited.
  
5. John R. Sobey
  - Past President and Chief Operating Officer of Sobeys Inc.
  - 34 years of retail grocery experience at Sobeys – began his career in the retail stores and progressed in various management roles in merchandising, category management and retail store operations.
  - Currently a director of Sobeys Inc. and Medavie Inc.

All members of the Audit Committee are considered to be financially literate and independent.

#### ***Pre-Approval Policies and Procedures***

Reference is made to Appendix B – Section six for a description of the specific policies and procedures for the engagement of non-audit services.

#### ***External Auditor Service Fees (by Category)***

External auditor service fees by category are disclosed in the Management Information Circular dated July 24, 2009, for the Company's 2009 Annual General Meeting of Shareholders.

### **MATERIAL CONTRACTS**

The Company has not entered into any contract, other than in the ordinary course of business, that is material to the Company and that was either entered into since January 1, 2002, and is still in effect or was entered into within the most recently completed fiscal year other than the Underwriting Agreement (as described under the heading "General Development of the Business – Corporate").

### **LEGAL PROCEEDINGS AND REGULATORY ACTIONS**

The Company is not, and was not during fiscal 2009, a party or subject to any legal proceedings or group of similar proceedings, nor are any such proceedings known to the Company to be contemplated, where the amount involved, exclusive of interest and costs, exceeds 10 percent of the current assets of the Company.

There were no penalties or sanctions imposed against the Company by, and no settlement agreements entered into by the Company with, a court relating to securities legislation or a securities regulatory authority during fiscal 2009.

### **INTEREST OF EXPERTS**

The Company's auditor is Grant Thornton LLP, 610 East River Road, New Glasgow, Nova Scotia. The Company's consolidated financial statements as at the year ended May 2, 2009 have been filed under National Instrument 51-102 in reliance on the report of Grant Thornton LLP, independent chartered accountants, given on their authority as experts in auditing and accounting. Grant Thornton has advised

us that it is independent within the meaning of the Rules of Professional Conduct of the Institute of Chartered Accountants of Nova Scotia.

### **ADDITIONAL INFORMATION**

Empire shall provide any person or company, upon request to the Secretary of the Company:

- a) when the securities of Empire are in the course of a distribution pursuant to a short-form prospectus or a preliminary short-form prospectus or a short-form prospectus has been filed in respect of a proposed distribution of its securities,
  - (i) one copy of Empire's latest AIF, together with one copy of any document, or the pertinent pages of any document, incorporated therein by reference;
  - (ii) one copy of the comparative financial statements of Empire for its most recently completed financial year together with the auditors' report thereon and one copy of any interim financial statements issued by Empire subsequent to such annual audited financial statements;
  - (iii) one copy of the Information Circular of Empire in respect of its most recent annual general meeting of shareholders which involved the election of directors; and
  - (iv) one copy of any other documents that are incorporated by reference into the preliminary short form prospectus or the short form prospectus and are not required to be provided under (i) to (iii) above; or
- b) at any other time, one copy of any other documents referred to in (a) (i), (ii) and (iii) above, provided that Empire may require the payment of a reasonable charge if the request is made by a person or company who is not a security holder of Empire.

Additional information with respect to directors' and officers' remuneration and indebtedness, principal holders of Empire's securities, options to purchase securities and interests of insiders in material transactions, where applicable, is contained in Empire's Management Information Circular dated July 24, 2009, and issued in connection with its Annual General Meeting of Shareholders to be held on September 11, 2009. Additional financial information is provided in the Company's comparative financial statements for its last fiscal year ended May 2, 2009. A copy of such documents may be obtained by request from the investor Relations Department of Empire, via the Empire website at: [www.empireco.ca](http://www.empireco.ca), or on the System for Electronic Document Analysis and Retrieval (SEDAR) at [www.sedar.com](http://www.sedar.com).

## APPENDIX A

All information is as of May 2, 2009

### FULL, FRESH & COMMUNITY SERVICE SUPERMARKETS

<b>Geographic Area</b>	<b>Sobeys</b>	<b>IGA</b>	<b>IGA extra</b>	<b>Foodland</b>	<b>Bonichoix</b>	<b>Le Marchés Tradition /Thrifty Foods</b>	<b>Thrifty Foods (BC)</b>
Newfoundland and Labrador	14	-	-	22	-	-	-
Prince Edward Island	5	-	-	-	-	-	-
Nova Scotia	40	-	-	12	-	-	-
New Brunswick	21	-	1	5	3	-	-
Québec	-	166	89	-	90	30	-
Ontario	95	17	-	153	-	-	-
Manitoba	16	11	-	-	-	-	-
Saskatchewan	12	3	-	-	-	1	-
Alberta	68	40	-	-	-	-	-
British Columbia	3	2	-	-	-	-	22
Northwest Territories	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>274</b>	<b>239</b>	<b>90</b>	<b>192</b>	<b>93</b>	<b>31</b>	<b>22</b>

### PRICE & CONVENIENCE SERVICE STORES; DRUG, WHOLESALE & OTHER STORES

<b>Geographic Area</b>	<b>Cash &amp; Carry</b>	<b>Rachelle- Béry</b>	<b>Price Chopper</b>	<b>Needs</b>	<b>Lawtons</b>	<b>Sobeys Fast Fuel</b>	<b>Sobeys Spirits, Wine &amp; Cold Beer</b>
Newfoundland and Labrador	2	-	9	43	23	1	-
Prince Edward Island	1	-	2	9	3	-	-
Nova Scotia	3	-	8	72	41	6	-
New Brunswick	1	-	6	20	10	3	-
Québec	-	20	-	-	-	-	-
Ontario	-	-	87	-	-	-	-
Manitoba	3	-	1	-	-	-	-
Saskatchewan	-	-	-	-	-	-	-
Alberta	-	-	-	-	-	-	28
British Columbia	-	-	-	-	-	-	-
Northwest Territories	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>10</b>	<b>20</b>	<b>113</b>	<b>144</b>	<b>77</b>	<b>10</b>	<b>28</b>

**APPENDIX A – continued**

**DISTRIBUTION CENTRES**

<i>Geographic Area</i>	<i>Distribution Centres</i>
Newfoundland and Labrador	3
Prince Edward Island	-
Nova Scotia	4
New Brunswick	1
Québec	7
Ontario	3
Manitoba	1
Saskatchewan	-
Alberta	2
British Columbia	2
Northwest Territories	-
<b>TOTAL</b>	<b>23</b>

**CORPORATE AND FRANCHISED STORES – BY GEOGRAPHIC AREA**

<i>Geographic Area</i>	<i>Corporate Stores</i>		<i>Franchised Stores</i>	
	<i>Number</i>	<i>Square Footage</i>	<i>Number</i>	<i>Square Footage</i>
Atlantic	346	4,698,244	40	363,758
Québec	38	770,104	357	8,036,584
Ontario	144	4,553,308	208	3,928,084
West	87	2,042,768	101	2,435,074
British Columbia	22	632,102	-	-
<b>TOTAL</b>	<b>637</b>	<b>12,696,526</b>	<b>706</b>	<b>14,763,500</b>

**CORPORATE AND FRANCHISED STORES – BY BANNER**

	<i>Sobeys</i>	<i>IGA</i>	<i>IGA extra</i>	<i>Foodland</i>	<i>Bonichoix</i>	<i>Le Marchés Tradition/ Thrifty Foods</i>	<i>Cash &amp; Carry</i>
Corporate	206	12	12	29	1	2	10
Franchise	68	227	78	163	92	29	-
<b>TOTAL</b>	<b>274</b>	<b>239</b>	<b>90</b>	<b>192</b>	<b>93</b>	<b>31</b>	<b>10</b>

	<i>Price Chopper</i>	<i>Needs</i>	<i>Lawtons</i>	<i>Sobeys Fast Fuel</i>	<i>Sobeys Spirits, Wine &amp; Cold Beer</i>	<i>Rachelle-Béry</i>	<i>Thrifty Foods (BC)</i>
Corporate	68	144	73	10	28	20	22
Franchise	45	-	4	-	-	-	-
<b>TOTAL</b>	<b>113</b>	<b>144</b>	<b>77</b>	<b>10</b>	<b>28</b>	<b>20</b>	<b>22</b>

**APPENDIX B**

**EMPIRE COMPANY LIMITED  
AUDIT COMMITTEE MANDATE**

# **EMPIRE COMPANY LIMITED**

## **AUDIT COMMITTEE MANDATE**

The Audit Committee (the “Committee”) is responsible to the Board of Directors (the “Board”) for the policies and practices relating to integrity of financial and regulatory reporting as well as internal controls to achieve the objectives of safeguarding of corporate assets, reliability of information and compliance with policies and laws. The Committee is also responsible for identifying principle risks of the business and ensuring appropriate risk management techniques are in place.

The Committee charges management with developing and implementing procedures to:

- Ensure internal controls are appropriately designed, implemented and monitored including reviewing and discussing any significant deficiencies in the design or operation of internal controls and any fraud, whether or not material, that involves management or other employees who have a significant role in the Company’s internal control over financial reporting
- Ensure financial reporting and disclosure of required information is complete, accurate and timely as required by applicable legislation and regulation.

### **COMPOSITION**

The Committee shall be composed of three or more independent Directors, appointed by the Board on the recommendation of the Corporate Governance Committee, in accordance with the independence standards established by the Board of Directors, and all applicable corporate and securities law.

All members of the Committee shall be financially literate as defined by applicable legislation. Financially literate shall mean the ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the Company’s financial statements.

A member of the Board of Directors who is not financially literate may be appointed to the Committee provided that the member becomes financially literate within three months following his or her appointment, subject to the Company’s Board of Directors determining that this appointment will not materially adversely affect the ability of the Committee to act independently and to satisfy the other requirements of this mandate.

If a Committee member ceases to be independent for reasons outside the member’s reasonable control, the member shall tender their resignation to the Chair of the Corporate Governance Committee, within three months of the occurrence of the event which caused the member to not be independent.

The members of the Committee are appointed or reappointed annually by the Board, with such appointments to take effect immediately following the Annual General Meeting of Shareholders of the Company. Each member of the Committee shall continue to be a member thereof until their successor is appointed, unless they resign or are removed by the Board, or cease to be a Director of the Company. The Board, upon recommendation of the Corporate Governance Committee, may fill vacancies of members of the Committee for the remainder of the current term of appointment.

The Board shall appoint a Chair from among the members of the Committee to preside at its meetings. The Chair must be independent. If the Chair of the Committee loses their independent status, that person shall cease to be Chair immediately and be replaced as Chair by an existing member of the Committee with the Nominating Committee being asked to replace this member within three months. In the absence of the Chair, one of the other members of the Committee present shall be chosen by the Committee to preside at the meeting.

## **AUTHORITY**

The Committee has the authority to:

- Conduct or authorize an investigation into any matters within its scope of its mandate or responsibility;
- At the Company's expense, as determined by the Committee, engage independent legal, accounting or financial advisors and such other advisors as it deems necessary to advise the Committee or assist in carrying out its duties or to assist in the conduct of an investigation;
- Communicate and meet without Management involvement, the internal auditors, external auditors or outside counsel as necessary; and
- Call a meeting of the Board to consider any matter of concern to the Committee. The Committee shall have direct access to all books, records, facilities and personnel of the Company including to the external and/or internal auditor as it determines this to be advisable. All employees are to cooperate as requested by Committee members.

## **MEETINGS**

The Audit Committee shall meet quarterly or more frequently as circumstances dictate.

Meetings of the Committee may be called by:

- The Chair;
- Any member of the Audit Committee;
- Management; or
- The external auditors.

The time and place of meetings of the Committee and the procedure at such meetings shall be determined from time to time by the members thereof provided that:

1. a quorum shall be a majority of the members, present in person or by telephone or other telecommunication device that permits all persons participating in the meeting to speak and hear each other;
2. notice of the time and place of every meeting shall be given in writing or facsimile communication to each member of the Committee at least 24 hours prior to the time fixed for such meeting, provided, however, that a member may in any manner waive a notice of a meeting. Attendance of a member at a meeting is a waiver of notice of that meeting, except where a member attends a meeting for the express purpose of objecting to the transaction of any business on the grounds that the meeting is not lawfully called.

The external auditors shall be invited to attend and be heard at every Audit Committee meeting, and have the opportunity to discuss matters with the Committee without the presence of Management at each meeting. The Committee will meet in camera with the external auditors at each meeting.

There shall be an in-camera session at each quarterly scheduled Committee meeting without management, with in-camera sessions at other Committee meetings as required by any member of the Committee. The Secretary of the Company shall act as Secretary of the Committee and minutes of the Committee shall be recorded and maintained by the Secretary.

All Committee members are expected to attend each meeting. The Chair of the Committee shall report the business of the meeting at the next regularly scheduled Board of Directors meeting.

## **RESPONSIBILITIES**

### **Administration:**

1. The Committee annually reviews its mandate and recommends any changes to the Corporate Governance Committee.
2. The Committee annually completes a self assessment survey and reviews the Committee's financial literacy and independence.

### **External Auditor:**

3. As required by the Board, the external auditor reports directly to the Committee.
4. The Committee must recommend to the Board of Directors:
  - a) the external auditor to be nominated for purposes of preparing or issuing an auditor's report or performing other audit, review or attest services for Empire; and
  - b) the compensation of the external auditor.
5. The Committee is directly responsible for overseeing the work of the external auditor engaged for the purpose of preparing or issuing the Auditor's Report or performing other audit, review or attest services for Empire, including the resolution of disagreements between management and the external auditor regarding financial reporting.
6. The Committee must pre-approve all non-audit services to be provided to Empire or its subsidiary entities by Empire's external auditor. The Committee has established a policy for certain pre-approvals and has delegated to the Chair of the Committee the authority to pre-approve the non-audit services, with such pre-approval presented to the Audit Committee at the next scheduled Committee meeting following such pre-approval.

Without limiting the foregoing, de minimis non-audit services may be performed by Empire's external auditor without prior approval of the Committee if:

- a) the aggregate amount of all these non-audit services that were not pre-approved is reasonably expected to constitute no more than \$50,000 of the total audit fees paid by Empire and its subsidiaries to Empire's external auditor during the fiscal year in which the services are provided;
- b) Empire or subsidiaries of Empire, as the case may be, did not recognize the services as non-audit services at the time of the engagement; and
- c) the services are promptly brought to the attention of the Audit Committee of Empire and approved, prior to the completion of the audit, by the Audit Committee or by the Chair of the Audit Committee, who has been granted authority to pre-approve non-audit engagements.

The Committee has instructed management that, to obtain pre-approval, management must detail the work to be performed by the external auditor and obtain the assurance from the external auditor that the proposed work does not impair their independence.

7. The Committee reviews with the external auditors and management all major accounting policies and practices adopted, any proposed changes in major accounting policies, the presentation and impact of significant risks and uncertainties and key estimates and judgements of management that may be material to financial reporting. The Committee shall also review any significant changes to GAAP or its application.
8. The Committee must review and approve Empire's hiring policies regarding partners, employees and former partners and employees of the present and former external auditor of Empire.
9. The Committee ensures through enquiry that the external auditor is in good standing with the

Canadian Public Accountability Board (CPAB) and that the lead partner and other partners fulfill the rotation requirements. The Committee also reviews that the relationship with the external auditor and Empire Management is independent with consideration to the requirements set out by the Canadian Securities Administrators and the CICA.

10. The Committee receives from the external auditor an outline of the annual audit scope, plan, resources, reliance on management and progress reports against that plan.
11. The Committee reviews the Auditor Report with the external auditors:
  - a) significant findings during the year and management's response thereto;
  - b) any difficulties encountered in the course of their audits, including any restrictions to the scope of their work or access to required information; and
  - c) any changes required to the planned scope of their audit or quarterly reviews.

#### **Risk Management:**

12. The Committee annually reviews the adequacy and quality of the insurance coverage maintained by the Company.
13. The Committee reviews the principal risks of the business and ensures appropriate risk management techniques are in place. This will involve enquiry of management regarding how risks are managed as well as opinions from management regarding the degree of integrity of the risk mitigation strategies and accepted thresholds. The Committee shall review risk management policies as recommended by management.
14. The Committee reviews the Environmental Report, the Litigation Report and the Hedge Report, and reviews their appropriateness.
15. The Committee reviews the status of compliance with laws and regulations and the scope and status of systems designed to ensure compliance therewith, and receives reports from management, legal counsel and other third parties as determined by the Committee on such matters, as well as major legislative and regulatory developments which could impact the Company's contingent liabilities and risks.

#### **Financial Management and Reporting:**

16. The Committee reviews and recommends to the Board approval of Empire's interim and annual financial statements, MD&A and quarterly financial and material press releases prior to public disclosure of this information.
17. The Committee reviews the financially related disclosures contained in the Annual Report, Annual Information Form and Information Circular.
18. The Committee ensures that adequate disclosure procedures are in place for the review of Empire's public disclosure of financial information extracted or derived from Empire's financial statements, and must periodically assess the adequacy of those disclosure procedures.
19. The Committee reviews the disclosure controls and procedures and internal controls on financial reporting, including any significant deficiencies or material non-compliance with such controls and procedures.
20. The Committee reviews the Corporate Disclosure Policy and the Disclosure Committee Mandate and reviews the minutes of the quarterly Disclosure Committee meetings.

21. The Committee must establish procedures for:

- a) the receipt, retention and treatment of complaints received by Empire regarding accounting, internal accounting controls, or auditing matters; and
- b) the confidential, anonymous submission by employees of Empire of concerns regarding questionable accounting or auditing matters.

22. The Committee reviews the status and adequacy of Company's efforts to ensure its businesses are conducted and its facilities are operated in an ethical, legally compliant and socially responsible way, and recommends to the Board, for approval, policy changes and program initiatives considered advisable.